Going Global Partnerships

Call for Applications:

South Africa – UK University Entrepreneurship Development Collaborations

Call opens: 20 December 2021

Call closes: 31 January 2022

Introduction

The British Council and Universities’ South Africa (USAf) are calling for applications from UK institutions to join our project on entrepreneurship resource videos as part of the Entrepreneurship Development in Higher Education (EDHE) programme, funded by the South Africa Department of Higher Education and Training and supported by British Council’s Going Global Partnerships programme. [Going Global Partnerships](https://www.britishcouncil.org/education/he-science/going-global-partnerships) builds stronger, more inclusive, internationally connected higher education and TVET systems which support economic and social growth.

Through this British Council programme, you can connect, collaborate, and innovate with universities, colleges, education policy makers and other partners in the UK and around the world.

The overall expected outcomes of the Going Global Partnerships programme include:

* **Enabling research:** supporting research, knowledge, and innovation collaboration to address local and global challenges and promote inclusive growth
* **Internationalising higher education and TVET institutions:** creating an enabling environment while supporting institutions and individuals to benefit from internationalisation
* **Strengthening higher education and TVET systems:** improving the quality and efficiency of institutions and systems
* **Enhancing student outcomes:** improving the qualities of global graduates (e.g., soft skills, employability, community outcomes).

Opportunities

Going Global Partnerships offers you vital international opportunities - the chance to build relationships, to share ideas and good practice, to access grant funding for collaborative partnerships and more.

You can see current and upcoming Going Global Partnerships opportunities on our website: <https://www.britishcouncil.org/education/he-science/going-global-partnerships/connect-collaborate>. We have many opportunities being launched at this time, so please check this page regularly.

**This document refers to the following opportunity:** **South Africa - UK university entrepreneurship development collaborations**

**Privacy Notice**

The British Council and UK partners comply with UK GDPR and the UK Data Protection Act 2018 and data protection laws in other countries that meet internationally accepted standards. The British Council will use the information that you provide for the purposes of processing your application, making any awards and the monitoring & review of any grants. The legal basis for processing your information is agreement with our terms and conditions of application (contract).

We may share all application data with our national partner in South Africa in order to assist with the management of the application process. We may share data with agencies responsible for monitoring and evaluation of the **University entrepreneurship resource tour and video campaign** project.

Your information will not be used/shared beyond the partners listed above for any other purpose without your specific consent. British Council and its partners reserve the right to publish and share anonymised aggregated information with stakeholders.

Organisation details, where collected, are used for monitoring and evaluation and statistical purposes. Gender information and country of origin, where collected, is used solely for statistical purposes. If we need to contact you, we will do so using the contact details you have provided.

Under UK Data Protection law, you have the right to ask for a copy of the information we hold on you, and the right to ask us to correct any inaccuracies in that information. If you want more information about this, please contact your local British Council office or see our website: <http://www.britishcouncil.org/privacy-cookies/data-protection>. We will keep your information for a period of seven year after the project.

Call for Applications: Opportunity for a UK university consortium to participate in activities under the Entrepreneurship Development in Higher Education (EDHE) programme

1. Overview

As part of the ‘Enhancing student outcomes’ strand, since 2018, the British Council in South Africa has been working in partnership with Universities’ South Africa (USAf) in support of the Entrepreneurship Development in Higher Education (EDHE) programme, which aims to advance the development of entrepreneurship in the Higher Education sector in South Africa.

EDHE is a programme of the Department of Higher Education and Training (DHET), implemented through USAf, with the intention of developing the entrepreneurial capacity of students, academics and university leaders, within the context of entrepreneurial universities

The three goals of the EDHE Programme are to:

1. Equip every student and graduate for economic participation through entrepreneurial activity;
2. Support academics across disciplines to develop entrepreneurship through teaching, learning and research; and
3. Support the development of universities as entrepreneurial and innovative ecosystems, which includes relevant policy development.

This opportunity is related to an activity under the programme’s Goal no. 3 above.

1. Scope

The British Council and Universities’ South Africa (the partners) are jointly inviting UK institutions to bid for grant funding to connect, engage and collaborate with universities and other partners from South Africa as part of a set of organized national activities under the Entrepreneurship Development in Higher Education programme. Under this call, grant funding will be awarded to a consortium comprising 5-10 UK Higher Education Institutions (HEI’s) and/or Intermediary Organizations in support of a project that aims to contribute to increased knowledge and understanding of resources that are in place at South African universities to support student entrepreneurs. The Lead applicant should be based at a UK HEI.

In the current phase, this project will be delivered mainly through 10 recorded University entrepreneurship resource tours and video campaigns. Activities will be organized around two components as follows:

1. An inquiry into the resources available to support student entrepreneurs at South African universities, culminating in a series of university entrepreneurship resource videos and case studies; and
2. International engagement and collaboration between South African university stakeholders and UK stakeholders (leaders, experts and professionals in entrepreneurship related fields of knowledge.

10 South African Universities have been selected for the first phase of the project (see below list):

* Durban University of Technology
* Sol Plaatje University
* University of Venda
* Nelson Mandela University
* University of Limpopo
* Stellenbosch University
* North West University
* Tshwane University of Technology
* Cape Peninsula University of Technology
* University of Johannesburg

Each South African university will be represented by leaders, academics and support professionals with a professional focus on or interest in entrepreneurship development and support within their institution and/or the Higher Education sector.

Following successful selection, UK universities will join their South African counterparts to participate in joint activities such as workshops, webinars, and podcast recordings.

The project is expected to be scaled-up to all 26 public universities in South Africa, after this initial phase (subject to funding availability).

The key focus areas of the project include:

* Showcasing the type of resources and support that are currently in place to support student entrepreneurs at the various universities;
* Sharing what universities are doing with and for student entrepreneurs; and
* Exploring gaps, sharing best practice, and facilitating conversations between South Africa and UK experts about university support for student entrepreneurs to start and advance their businesses.

**Objectives**

The objective of this grant is to:

* Facilitate the participation of the UK sector in this project, therefore enabling strategic exchanges of knowledge and expertise;
* Enable the exploration of future plans and possibilities for university collaboration in entrepreneurship support and development; and
* Ensure collaborative showcasing of learnings from South Africa entrepreneurship resource tours and video outputs, and incorporate findings and insights to enhance institutional practices and/or inform policies and strategies.

**Key outputs**

Output 1: Knowledge exchange activities and collaborations with SA universities and partners (to be held between February and November 2022)

* The UK consortium will be invited to participate and collaborate with South African universities to exchange knowledge and best practices through webinars/podcasts/virtual meetings and recorded dialogues.

Output 2: Contributing to case study reports

* Give input and contribute to the publication of 10 case studies on the South Africa University Entrepreneurship resources as explores through the resource tours and subsequent videos.

**Desired outcome**

The grant opportunity is designed to expand effective UK - South Africa university connections and collaborations through sharing knowledge, expertise, and principles of good practice, whilst cooperating on specific project activities.

1. Overview of Funding opportunity

* This grant will be awarded to a consortium of UK universities, organizations, and agencies with an interest in expanding their networks, engaging, and collaborating with South African universities in support of entrepreneurship development in Higher Education.
* To apply for this award, applicants must outline their expertise and experience in entrepreneurship development and support and how that informs their interest in the project that seeks to contribute to increased knowledge and understanding of resources that are in place at South African universities to support student entrepreneurs.

1. Available Funding

* In phase 1 of this project there will be 1 grant available to be awarded to a consortium (not exceeding GBP 19,500).
* Each application should include a Lead Applicant from a UK university and a minimum of 4 and maximum of 9 co-applicants. The successful UK university consortium Lead will be responsible for the modalities of sharing the grant with other partnering institutions for costs related to the project.
* 90% of the grant will be disbursed in February 2022. The balance (10%) will be disbursed at the end of the project in November/December 2022 (subject to funding availability).
* The lead applicant in the consortium will be asked to submit an interim and final project report (financial and narrative) in June and November 2022 respectively. This should include receipts and invoices to demonstrate the utilization of the grant.
* The Lead applicant is required to keep all expenditure documents for at least 3 years for audit purposes.
* Applicants are required to provide a budget as part of their application submission.
* There are three recommended budget categories under which applicants can plan their activities:

1. Staff time/consultancy fees;
2. Participation costs; and
3. Travel and accommodation (if required and possible).
4. Milestones

Key milestones and their timelines to submit your grant application are:

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| **Key Milestones** | **Timelines** |
| Call for applications opens | 20 December 2021 |
| Clarification questions deadline | Round 1: 21-22 December 2021  Round 2- 3 -10 January 2022 |
| Call closes | 31 Jan 2022 |
| Results issued | Early February 2022 |
| Signing of grant agreement and 90% disbursement | Mid-February 2022 |
| Implementation - Grant activity & project participation | End February 2022 - December 2022 |
| Interim report (target- on 60% of activities delivered with UK consortium engagement/collaboration) | June 2022 |
| Remaining 40% activities with UK consortium engagement/collaboration to be completed | October – Mid-Nov 2022 |
| Final report submission and 10% final payment disbursement | End Nov 2022 |
| Project Closure and Showcase (Phase 1) | Dec 2022 |

1. Diversity

The British Council is committed to equal opportunities and diversity in all our activities. This includes avoiding bias due to gender, disability, racial or ethnic origin, sexual orientation, or religious belief. The Lead Applicant and Co-applicants are encouraged to work towards as equal a gender balance as possible and promote diversity. They must ensure that no applicants are excluded from participation based on ethnicity, gender, religious belief, sexual orientation, or disability. Please contact us for further information on the British Council’s approach, and you could also see our Equality Policy at: [www.britishcouncil.org/organisation/transparency/policies/equality-diversity-inclusion](http://www.britishcouncil.org/organisation/transparency/policies/equality-diversity-inclusion)

1. Eligibility

* We are inviting a consortium of UK Higher Education Institutions (HEI’s) and intermediary organizations to join forces to submit applications under this call. The application must be a joint application with a Lead applicant based at a UK institution and a minimum of 4 and maximum of 9 UK-based partners.
* Applications must have as a minimum a supporting letter from the UK lead university.
* UK institution(s) must have demonstrated strengths, knowledge and international experience in entrepreneurship and innovation as it relates to Higher Education.

1. Application process

Interested UK institutions should submit an application to participate in the project by the 31st of January 2022. Applicants must complete the application form **(Annex 2)** and email it to [Meekness.Lunga@britishcouncil.org](mailto:Meekness.Lunga@britishcouncil.org) and [Olipa.Ntawanga@britishcouncil.org](mailto:Olipa.Ntawanga@britishcouncil.org) and then follow these steps:

* Accept the Terms and Conditions by submitting an application
* Answer the privacy question
* Answer the mandatory questions
* Submit the application form by emailing it to the above email address

1. Selection process

* The applications will be assessed by a panel of British Council and Universities’ South Africa staff.
* The panel will select a successful consortium based on the quality of responses received against the quality criteria.
* All decisions by the panel will be final and binding.
* No correspondence will be entered into with unsuccessful applicants.
* The British Council accepts no responsibility for failure to notify successful applicants where such failure results from the provision of inaccurate contact details by the applicants or from the acts or omissions of any third party (including, without limitation, any internet or postal service provider) and shall have no liability to any applicant if it is prevented from or delayed in delivering any aspect of the opportunity by acts, events, omissions or accidents beyond its reasonable control.
* The British Council does not offer any insurance in connection with the opportunity. Each winning organisation is recommended to arrange their own insurance in respect of the opportunity.

1. Application assessment

Applications will be assessed against the eligibility and quality criteria The applicants whose applications are rejected at the eligibility stage will have one week to appeal against the decision.

1. Quality review scoring grid

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| --- | --- | --- |
| **Section** | **Scoring Scale** | **Score range (0-10)** |
| Applicants’ experience/track record in entrepreneurship-related fields for and/or within the Higher Education sector (40%) | **10 points**: Meets all criteria to an exceptional level  **8-10 points**: Meets the majority of the criteria to a very high level  **5 to 7 points**: Meets the majority of the criteria to a high level  **3 to 4 points**: Meets the majority of the criteria to an adequate level  **1 to 2 points**: Meets some of the criteria to an adequate level  **0 points:** Fails to meet any of the criteria to an adequate level. |  |
| Motivation for application outlining the potential benefit for the UK consortium (the applicants) and South African university participants in this project (20%) |  |
| Value-add in terms of institutional capacity, resources, networks, or connections that could add value to or enhance this project (10%) |  |
| Equality, Diversity, and Inclusion (EDI) –Evidence of alignment with EDI principles to ensure equal and meaningful opportunities for people of different backgrounds, race, faith, ages, gender, sexual orientation, and dis/ability throughout the project (10%) points) |  |
| Commercial (20%) | Formulae to be used |  |

1. Evaluation Criteria

Applications will be assessed based on the information provided in the application form. Shortlisted applicants may be contacted for further information about their applications.

All applications will be assessed against the following criteria:

* Applicants’ experience/track record in entrepreneurship-related fields for and/or within the Higher Education sector (40 %)
* Motivation for application outlining the potential benefits for the UK and South African participants (20 %)
* Value-add in terms of institutional capacity, resources, networks, or connections that could add value to or enhance this project (10 %)
* Equality, Diversity, and Inclusion (EDI) –Evidence of alignment with EDI principles to ensure equal and meaningful opportunities for people of different backgrounds, race, faith, ages, gender, sexual orientation, and dis/ability throughout the project (10 %)
* Commercial (20 %)

1. Contractual requirements

* The contracting authority is the British Council which includes any subsidiary companies and other organisations that control or are controlled by the British Council from time to time see: [www.britishcouncil.org/organisation/structure/status](http://www.britishcouncil.org/organisation/structure/status)
* The British Council is subject to the requirements of the UK Freedom of Information Act, (“FOIA”). Please indicate in your application whether FOIA also applies to your organisation so that we can reflect this in the Grant Agreement should you be successful in your application.
* The British Council’s contractual approach involves the signing of a ‘Grant Agreement’ between the Lead Applicant (UK institution) and the British Council South Africa. A draft of the Grant Agreement will be shared with selected awardees after the results are announced. Upon selection, if you have any concerns or queries in relation to the Grant Agreement, you should submit a clarification request to [Meekness.Lunga@britishcouncil.org](mailto:Meekness.Lunga@britishcouncil.org) and [Olipa.Ntwanga@britishcouncil.org](mailto:Olipa.Ntwanga@britishcouncil.org) in accordance with the provisions of this Call guidelines.

1. List of Annexes forming part of this RFP (issued as separate documents):

* **Annex 1 – Terms and Conditions of the Agreement**
* **Annex 2 – Grant Application form**